

# DANIEL BOTHE

dbothe@pointloma.edu

## EDUCATION

---

**ANDERSON UNIVERSITY** ~ Anderson, Indiana

**Expected completion 2018**

Doctor of Business Administration, Finance, ABD

- GPA 4.0

**UNIVERSITY OF SOUTHERN CALIFORNIA** ~ Los Angeles, California

**May 1993**

Master of Business Administration

- GPA 3.77
- Academic Fellowship, 1991 - 1993
- Beta Gamma Sigma Honorary Society
- First Place, Operations Management Case Competition, 1992
- President, USC Chapter of the American Finance Association, 1992 - 1993

**SAN DIEGO STATE UNIVERSITY** ~ San Diego, California

**May 1988**

Bachelor of Science, Accounting

- Cumulative GPA: 3.54, Accounting GPA: 4.0
- Graduated Cum Laude and with Distinction in Accounting
- Officer, Beta Alpha Psi Honorary Accounting Society, 1987 - 1988

## PROFESSIONAL LICENSES/EXAMINATIONS

---

Certified Public Accountant (Inactive), State of California

Series 7 (General Securities Representative) Examination Passed

Series 63 (Uniform Securities Agent State Law) Examination Passed

## ACADEMIC ADMINISTRATIVE AND TEACHING EXPERIENCE

---

**POINT LOMA NAZARENE UNIVERSITY** ~ San Diego, California

**August 2005 - Present**

*Dean, Fermanian School of Business*, July 2014 - Present

*Associate Professor of Finance*, August 2009 - June 2014

*Adjunct Faculty*, August 2005 - December 2007

Undergraduate courses taught:

- Business Finance
- Financial Statement Analysis and Valuation
- Investments
- Intermediate Finance
- Principals of Financial Accounting
- Principals of Managerial Accounting

Graduate courses taught:

- Financial Management
- Basics in Accounting and Finance
- Business Math

**PALOMAR COLLEGE** ~ San Marcos, California

**January 2007 - December 2007**

*Adjunct Faculty – Business Education Department*  
Undergraduate courses taught: Introduction to Business

**UNIVERSITY OF SOUTHERN CALIFORNIA ~ Los Angeles, California September 1991 - May 1993**  
*Research Assistant in Accounting, September 1991 - May 1992*  
*Teaching Assistant in Business Law, September 1992 - May 1993*

---

## INSTITUTIONAL SERVICE

---

**POINT LOMA NAZARENE UNIVERSITY ~ San Diego, California**

**February 2010 - Present**

Committees and Related:

- Member, Provost Council, July 2014 - Present
- Member, Academic Council, August 2014 - Present
- Member, Strategic Enrollment Planning Committee, September 2016 - Present
- Member, Investment Oversight Committee, August 2011 - Present
- Member, FSB Undergraduate Committee, September 2013 - Present
- Member, FSB MBA Committee, September 2011 – Present
- Chair, FSB Assessment Committee, September 2014 – Present
- Chair, FSB Scholarships, February 2010 - Present
- Member, FSB Innovation Initiatives Task Force, September 2017 – May 2018
- Member, FSB Global Initiatives Task Force, September 2017 – May 2018
- Co-Chair, CBFA 2017 Conference Committee, January 2017 – October 2017
- Member, WASC Steering Committee, August 2015 – October 2017
- Member, FSB Marketing Faculty Search Committee, Fall 2015, Fall 2016, Fall 2017
- Member, FSB Finance Faculty Search Committee, Spring 2014, Fall 2016, Fall 2017
- Member, FSB Management Faculty Search Committee, Spring 2014, Fall 2016, Fall 2017
- Member, ASB VP of Finance Selection Committee, 2012 – 2014, 2016
- Co-Chair, ACBSP Region 7 2016 Conference Committee, January 2016 – October 2016
- Member, FSB Associate Dean of Graduate Studies Search Committee, Fall 2012 - Spring 2013
- Member, Structural Governance Committee, August 2011 - May 2012
- Member, FSB Dean's Advisory Committee, October 2010 - August 2011
- Member, FSB Strategic Plan: Core Planning Team, May 2011 - August 2011
- Member, FSB ACBSP Reaffirmation Committee, Fall 2010

Faculty Advisor:

- Annual CFA Institute Research Challenge – PLNU Team, October 2011 - Present
- Finance and Investment Society, August 2012 - Present
- FSB MBA Field Experience – Spring 2015 - Present
- Students in Free Enterprise (SIFE), September 2009 - May 2012

Other:

- Raised funding for FSB building expansion, Summer 2015 - Present
- Provided internship / job contacts to students resulting in employment, January 2010 - Present
- Small Group Business Student Bible Study Leader, September 2009 - May 2014
- PLNU First Year Experience (FYE) Small Group Leader, Fall 2013
- PLNU Student Finance Forum Panel Participant, September 2012

## ACADEMIC AND PROFESSIONAL PRESENTATIONS

---

Bothe, D. & McIlwaine, J. (2017, October). Embedding Brand Identity into an MBA Program. Presentation at CBFA 2017 Annual Conference, San Diego, California.

Arden Realty, Inc. (NYSE: ARI) company presentations at the National Association of Real Estate Investment Trusts (NAREIT) Investor Conference, 1999 - 2001.

“Real Estate Investment Trust Accounting Issues,” presentation at the Deloitte & Touche Quarterly Real Estate CFO Breakfast Series, Los Angeles, California, June 2001.

“Dot-Com's and Their Impact on the Office Market,” presentation to the Lambda Alpha International Honorary Land Economics Society Los Angeles Chapter, March 2001.

Arden Realty, Inc. (NYSE: ARI) company presentation at the Solomon Smith Barney REIT Investor Conference, March 2001.

“Real Estate Investment Trusts and the Changing Real Estate Industry,” presentation to the Institute of Real Estate Management (IREM) Orange County Chapter, Irvine, California, March 2000.

“Underwriting Uncertainty in the Dot-Com World,” panelist at the Urban Land Institute/USC Lusk Center for Real Estate 2000 Real Estate Trends Conference, Los Angeles, California, January 2000.

“Real Estate Investment Trusts,” panelist at the Commercial Real Estate Women (CREW) Los Angeles Chapter Luncheon Meeting, Los Angeles, California, 1999.

“Real Estate Investment Trusts and the Changing Real Estate Industry,” presentation to the Building Owners Management Association (BOMA) Los Angeles Chapter, Los Angeles, California, 1999.

---

## PROFESSIONAL EXPERIENCE

---

**PALOMA ADVISORS ~ San Diego, California      March 2004 - July 2008, January 2009 - August 2009**  
*Principal*

Paloma Advisors was a management consulting firm that provided strategic, financial, operational, and transactional advisory services, as well as CFO services, to a variety of clients, including: small and mid-sized privately held businesses, private equity funds, real estate companies, and high-net-worth families.

Successfully completed client engagements include:

- Performed an assessment and redesign of several client's major processes and procedures, including the budgeting, accounting, reporting, and asset management functions;
- Provided transaction support to various clients, including investment sourcing and financial analyses;
- Developed business plans for start-up companies and successfully worked with senior management to implement related business strategies and procedures; and
- Designed and implemented various sophisticated financial modeling tools associated with numerous client's investment, development, debt/equity and budget/forecast processes.

**SILVER PORTAL CAPITAL ~ San Diego, California**

**August 2008 - January 2009**

*Director / Chief Financial Officer – SPC Capital Management*

Silver Portal Capital is an investment banking firm that provides advisory services to a wide range of clients in the commercial real estate industry. In addition, the firm pursued raising equity capital for its own principal businesses – including a real estate investment fund (SPC Residential Housing Fund).

Responsibilities included both serving as the Chief Financial Officer of SPC Capital Management (asset manager of the housing fund), and providing advisory services to clients. Accomplishments include:

- Performed an assessment and design of the housing fund's major processes and procedures, including the accounting, reporting, operating and budgeting functions;
- Worked with other members of senior management to structure and negotiate the institutional and high-net-worth equity capital transactions for the housing fund; and
- Provided strategic and transactional advisory services to an industrial land developer seeking a strategic capital partner to provide equity through either a merger or sale of assets.

**SVP INVESTMENTS/DOLGEN VENTURES ~ San Diego, California**

**January 2002 - March 2004**

*Executive VP, Chief Financial Officer and Chief Investment Officer*

SVP Investments/Dolgen Ventures is a private equity firm focused on the investment, development and management of real estate assets.

Responsibilities included capital markets strategy and transactions, lender and investor relations, real estate acquisitions and dispositions, asset management, lease negotiations, and company/project budgeting, accounting and taxation. Accomplishments include:

- Implemented new budgeting, forecasting, accounting and reporting procedures to improve existing processes and ensure company goals were met;
- Refinanced hotel asset debt at favorable terms despite the significant downturn in the hotel sector after 9/11/2001; and
- Underwrote over 100 real estate acquisitions and negotiated / closed over \$45 million of transactions.

**ARDEN REALTY ~ Los Angeles, California**

**December 1996 - December 2001**

*Senior Vice President and Chief Financial Officer – Capital Markets*

Arden Realty, Inc. (NYSE: ARI) was a publicly traded real estate organization with expertise in management, leasing, acquisition and development. With approximately 19 million square feet of office property, Arden was the largest owner of commercial real estate in Southern California with a total market capitalization of over \$3.0 billion.

Responsibilities during my five-year tenure included capital market strategy and transactions, investor relations, management of a \$3.0 billion balance sheet, lender and rating agency relations, acquisitions and dispositions, and company budgeting/forecasting, accounting and taxation. Accomplishments include:

- Managed the issuance of over \$1.1 billion of equity transactions;
- Closed over \$1.5 billion of debt transactions, including \$900 million of secured debt, \$350 million of rated unsecured notes, and \$350 million of unsecured lines of credit;
- Obtained investment grade unsecured corporate debt ratings from both S&P and Moody's;
- Developed operational budgeting and forecasting processes and procedures, and worked together with operations management to regularly monitor company performance;
- Performed due-diligence on over \$800 million of real estate transactions; and
- Evaluated and underwrote the investment in various business opportunities, including the closing of AEW/LBA for approximately \$500 million.

**ERNST & YOUNG ~ Los Angeles, California**

**June 1993 - December 1996**

## *Manager – Management Consulting Department*

### Accomplishments Include:

- Managed multiple engagements involving the market, financial and strategic analyses of various real estate properties and companies located throughout the United States;
- Provided financial and strategic consulting to Arden Realty, Inc. throughout the year prior to and including it's initial public offering;
- Valued and determined the disposition strategy for over \$500 million in residential mortgaged backed securities pools held by the Resolution Trust Corporation (RTC);
- Provided bankruptcy and litigation support services for owners and lenders of real estate ranging from \$5 million to over \$100 million in size; and
- Managed multiple teams responsible for marketing firm services to potential and existing firm clients.

**KPMG ~ San Diego, California**

**September 1988 - August 1991**

*Senior Auditor*

### Accomplishments include:

- Planned and supervised the financial statement audits of public, private and government entities ranging in size from \$5 million to over \$1 billion in assets, including: Jack-in-the-Box, ConAm Properties, the San Diego Unified School District, and the Child Abuse Prevention Foundation;
- Specialized in the audit of various industries, including real estate, not-for-profit, and service companies; and
- Prepared individual, corporate and partnership tax returns.

---

## **PROFESSIONAL MEMBERSHIPS & OFFICES HELD**

Christian Business Faculty Association

Accreditation Council for Business Schools and Programs

California Society of CPA's

USC Marshall Alumni Association, San Diego Chapter – Board of Directors, 2004 - 2005

Los Angeles County Economic Development Corporation – Board of Directors, 2001

---

## **MINISTRY ACTIVITIES**

*The Mission Church, Cardiff-by-the-Sea, California*

- Mission Group Participant, September 2018 - Present
- Treasurer, May 2016 – June 2018
- Mission Group Host, October 2015 – May 2018

*Horizon Christian Fellowship North County, Rancho Santa Fe, California*

- Board of Directors, 2015 - 2016
- Men's Study Small Group Leader, 2005 - 2016
- Men's Study Teacher, (multiple times) 2005 - 2014
- Kindergarten and First/Second Grade Sunday School Teacher, 2004 - 2011
- Kid's Church (K-4) and Club 56 Teacher, (one time each) 2008 - 2009