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OBJECTIVE

To establish a career with an organization seeking an individual who has proven education, leadership, and management skills to help it achieve and exceed its goals.

HIGHLIGHTS OF QUALIFICATIONS

- Extensive classroom and on-the-job teaching experience, both academic and job-related. Served as **Associate Chairman of the Mathematics Department at the United States Naval Academy.**
- More than 20 years of leadership and management experience in a wide variety of working environments, including **shipboard Commanding Officer** (leading a crew of 350) in the United States Navy, and **Operations Manager/Program Manager** for a defense contractor.
- 13 years of **sales and sales management** experience, including **business-to-business** and consumer sales..

PROFESSIONAL EXPERIENCE

POINT LOMA NAZARENE UNIVERSITY

2018 – Present

- Taught MTH173 Business Calculus.
- Taught MTH113 College Algebra.

CREATIVE AND PERFORMING ARTS ACADEMY

2016 – 2018

- Taught Advanced Placement Calculus.
- Taught Advanced Placement Statistics.
- Taught biology.
- Taught geometry.

GROSSMONT COLLEGE, VINCENNES UNIVERSITY, POINT LOMA NAZARENE UNIVERSITY - ADJUNCT MATHEMATICS AND PHYSICS INSTRUCTOR

2005 - Present

- Teach trigonometry, calculus and differential equations.
- Teach statistics.
- Teach geometry and beginning, intermediate, and college algebra
- Teach classical, calculus-based physics.

ASHFORD UNIVERSITY – FORMER INSTRUCTIONAL SPECIALIST AND LEAD FACULTY, COLLEGE OF ARTS AND SCIENCES, ON-LINE INSTRUCTOR OF MATHEMATICS **2007 - 2015**

- Taught courses in algebra, and statistics.
- Mentored and monitored on-line faculty members.

CORONADO HIGH SCHOOL – FULL-TIME MATH TEACHER **2007 - 2008**

- Taught geometry.
- Taught Advanced Placement Statistics.

OMNI FINANCIAL OF CALIFORNIA, INC. **2004 – 2007**
SENIOR VICE PRESIDENT/GENERAL MANAGER AND INDEPENDENT CONTRACTOR LOAN OFFICER

- Supervise an office staff producing 100 -200 consumer loans per month
- Process and underwrite consumer loans. Make collection calls.
- Originated and processed purchase, refinance, and second mortgage loans.

AAMES HOME LOAN BRANCH MANAGER **2003 - 2004**

- Quickly and efficiently recruited and trained a sales staff that achieved Directors Club level performance within six months.
- Recruited, hired, and trained a sales force of up to 9 Loan Officers and Loan Consultants and 2 Loan Processors.
- Managed the sales force to insure profitability and compliance.

HOUSEHOLD FINANCE CORPORATION **1997 - 2003**
BRANCH MANAGER

- Recruited, hired, and trained a staff of up to 8 loan officers and processors.
- Was commended for performance of compliance and audit functions .
- Led the Carlsbad, CA branch to become one of the top branches in the region.
- Branch earned entry into the Million Dollar Club two consecutive quarters.
- Branch earned entry into the Two Million Dollar Club (two million dollars in Loan Account Gain) with 4 Loan Officers.
- Managed two other branches that were struggling and turned them into top producers.

EDUCATION

- Master of Science in Applied Mathematics, U. S. Naval Postgraduate School
- Bachelor of Science with major in Mathematics, U. S. Naval Academy