

ROB MORGAN

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EDUCATION

University of Southern California
Master of Real Estate Development

Los Angeles, CA
May 2011

Point Loma Nazarene University
Bachelor of Arts, Business Administration
Bachelor of Arts, Philosophy and Theology

San Diego, CA
May 2006

- Summa Cum Laude; Business Graduate of the Year, 4-year Full Tuition Scholarship

EXPERIENCE

Trestle Development, LLC and Canvas Ventures, LLC
Principal

San Diego, CA
July 2012 – Present

Owner of development and investment companies focused on infill multifamily and mixed-use projects

- Involved with all aspects of acquisition, entitlement, development, capitalization, construction and asset management
- 3 projects completed or under construction and 4 projects in pre-development representing over \$100M in project capitalization

JPI

Senior Vice President, Regional Development Partner

San Diego, CA
June 2016 – May 2019

Dedicated to leading land acquisition, entitlements, and capital markets teams for the Western Region of a top 10 national multifamily developer

- Directly responsible for acquisitions, entitlement, capital markets and investment committee reporting on 12 institutional multifamily development projects ranging in size from 172 to 480 units
- Helped scale and oversee team to execute an annual volume of \$300M-\$400M

ConAm

Development Manager

San Diego, CA
September 2013 – June 2016

Focused on land acquisition, entitlement, and project management of institutional scale multifamily communities throughout the Western U.S.

- Directly responsible for sourcing, underwriting, negotiating, due diligence, entitlement processing, consultant selection, general contractor selection and overall management of 5 multifamily development sites ranging in size from 133 to 230 units
- Presentation of investment committee reports, lender, and equity investor investment information

Colliers International

Vice President

San Diego, CA
January 2005 – August 2013

Commercial real estate broker specializing in urban in-fill development sites, adaptive-reuse, and investment sales in the San Diego County area.

- Negotiated and completed over 60 transactions in six years totaling over \$200 million
- Number 4 producer out of 70+ brokers in region in 2012, Career best in 2008, 2009, 2010 and 2012
- Represented major institutional developers, banks, and non-profits such as, Canyon Johnson, Carmel Partners, Holland Partners, Douglas Wilson Co., Lankford & Associates, Wood Partners, US Bank, Wells Fargo, San Diego Housing Commission, and Civic San Diego
- Researched and sourced affordable housing development sites which resulted in 5 completed transactions and a 300% increase in our business in this sector

COMPLETED OR UNDER CONSTRUCTION:

Jefferson on Imperial, South Gate, CA	244 multifamily units, wrap
Jefferson Vista Canyon, Santa Clarita, CA	480 multifamily units, garden
Jefferson Rev, Anaheim, CA	332 multifamily units, podium
Jefferson Pacific Beach, San Diego, CA	172 multifamily units, podium and 15,000 sf commercial
Jefferson Rise, Anaheim, CA	376 multifamily units, wrap
Jefferson Edge, Anaheim, CA	371 multifamily units, wrap
Jefferson Chandler, Chandler, AZ	283 multifamily units, garden
Jefferson Town Lake, Tempe, AZ	244 multifamily units, podium
Haven, 6998 NE Cherry Dr, Hillsboro, OR	150 multifamily units, garden
Cadence, 2005 N. Williams, Portland, OR	163 multifamily units, podium
Parla, 9176 Holman Road, Seattle, WA	131 multifamily units, podium and 2,950 sf commercial
The Leo, 715 15th St, San Diego, CA	28 multifamily units, podium and 2,300 sf commercial
634-640 Valley Ave, Solana Beach, CA	3 townhome units and 800 sf commercial
731-737 Valley Ave, Solana Beach, CA	4 townhome units

PLANNED OR NOT CONSTRUCTED:

213th & Avalon, Carson, CA	998 multifamily units, wrap, 165 room hotel, commercial
Jefferson Placentia, Placentia, CA	418 multifamily units, wrap and 8,500 sf commercial
Jefferson Makers Quarter, San Diego, CA	368 multifamily units, podium and 12,000 sf commercial
Jefferson La Mesa, La Mesa, CA	230 multifamily units, garden
100 Redlands Mall, Redlands, CA	230 multifamily units, podium
2422 Tannler Drive, West Linn, OR	180 multifamily units, podium and 2,000 sf commercial

SELECT BROKERAGE TRANSACTIONS:

Valentina, 1919 Pacific Hwy, San Diego, CA	110 multifamily units, podium development site
Terry Enterprises Portfolio, Chula Vista, CA	2 manufactured home communities totaling 265 spaces
The Parc, 2850 6th Avenue, San Diego, CA	60 condo units, type 1 development site
Blvd 63 Apartments, San Diego, CA	330 multifamily units, podium / garden, development site
5405 University Ave, San Diego, CA	10 acre site with 104,000 sf big box retail store
1030 Pearl Street, La Jolla, CA	24 townhomes development site
Grossmont Terrace Apts, La Mesa, CA	60 multifamily units, existing community
Form 15, 1450 Market Street, San Diego, CA	242 multifamily units, podium development site
Atmosphere, 1446 5th Ave, San Diego, CA	205 multifamily units, type 1 development site
2045 Pacific Hwy, San Diego, CA	1.34 acre development site
Cabrillo Mobile Lodge, Chula Vista, CA	125 space manufactured home community
Park Crest Apartments, San Diego, CA	71 senior housing units, existing community
Cedar Gateway, San Diego, CA	65 multifamily units, podium development site
405 W. Ash Street, San Diego, CA	0.46 acre development site
1402 Commercial St, San Diego, CA	0.88 acre development site
Kalos, 3795 Florida Street, San Diego, CA	83 multifamily units, podium development site
Ariel Suites, 1450 Kettner, San Diego, CA	224 multifamily units, type 1 development site
The Q, 750 Fir, San Diego, CA	27 multifamily units, type 1 development site
Lake Pointe, Chula Vista, CA	221 townhomes development site
3937 Iowa Street, San Diego, CA	120 multifamily units, podium development site