

Senior program management executive with a proven record of leading change and improving performance while delivering customer satisfaction and growth. Highly accomplished leader with the ability to rapidly identify risks and provide change leadership in executing large and complex programs.

Core Competencies and Operational Expertise

- Program Management and Controls
- Earned Value Management Systems (EVMS)
- Business Process Improvement
- Strategic Business Development
- Problem Solving and Root Cause Analysis
- Operational Excellence
- Active TOP SECRET/SCI Clearance
- Forecasting/Budgeting
- CMMI / AS9100 Compliance
- >25+ years supervisory experience

Performance Milestones

- Winner of the 2019 GA-ASI Operational Excellence Award for "demonstrating exceptional contributions and personal sacrifices 'above and beyond the call of duty'" as a member of the MQ-25 proposal core team
- Designed, developed, and implemented an end-to-end proposal work flow and common dashboard. It has improved stakeholder / senior management visibility and reduced proposal approval time by >10%
- Member of large, cross-functional team which developed and implemented strategy to separate SAIC into two new companies: Leidos and the new SAIC. Contributed to the design of a new program execution and support model, as well as providing leadership to change management planning and implementation.
- Implemented Earned Value Management System for \$128M US Army Sustainment Command contract, which included successful completion of a government Integrated Baseline Review (IBR), as well as development of Control Account Manager training, and migrating to COBRA EV software.
- Established and maintained project control infrastructure as part of Program Management Office (PMO) for \$1.3B US Army/Marine Corps Mine Resistant Ambush Protected (MRAP) Joint Logistics Integrator (JLI) contracts.
- Part of team that moved \$85M firm fixed price US Air Force aircraft modification program from red to green risk status. Corrective actions included major review and revisions of Integrated Master Schedule (IMS), subcontractor management processes, and risk management.

Improving Performance from Capture through Proposal to Execution

LEIDOS CORPORATION (formerly SAIC), Reston, VA

2022–Present

Leidos is a science and technology solutions leader working to address some of the world's toughest challenges in the defense, intelligence, homeland security, civil, and healthcare markets, generating FY22 revenues in excess of \$14.4B.

Senior Program/Project Manager, Cyber & SIGINT Solutions, San Diego, CA

2022–Present

- Responsible for all aspects of program management leadership and support on projects related to cryptographic key management and information assurance; managing program performance, risk, cost, quality and schedule, growing customer and stakeholder relationships; and providing leadership and support to development, engineering, and functional staff.

GENERAL ATOMICS AERONAUTICAL SYSTEMS INC. (GA-ASI), San Diego, CA

2015–2022

Leading manufacturer of Remotely Piloted Aircraft (RPA) systems, state-of-the-art digital Ground Control Stations (GCS, radars, and electro-optic mission systems solutions, as well as pilot training and support services for RPA field operations.

Sr. Program Manager/Business Manager, GWAC/IDIQ PMO, San Diego, CA

2020–Present

- Strategic member of team responsible for establishing the GWAC/IDIQ PMO to continue to stimulate growth in the Leasing Services business. Directly responsible for:
- Closely coordinate with Business Development and Business Units to identify, pursue, capture, and execute task order opportunities.
- Develop and grow customer, government, and partner relationships needed to support and strengthen opportunity pipeline and company's growth strategy
- Develop marketing materials and implement call plans to market contract vehicles to internal stakeholders
- Lead development and implementation of proposal and program / task order execution processes.

- Refine and implement PMO processes, tools, and training designed to support business needs and strategic goals of Leasing Services and Aeronautical Systems (ASI).

Product Line Finance Manager, MQ-9 Systems, San Diego, CA 2019–2020

- Lead strategic and day-to-day financial management of the ~\$2B MQ-9 Systems product line.
- Provide financial leadership, guidance and strategy as a business partner and trusted advisor to the Senior Vice President, MQ-9 Systems and executive leadership
- Fiscal responsibility for all aspects of the product line including bookings, revenue, profit, cash, IR&D, B&P, capital, forecast inventory, billed and unbilled receivables, overhead, and labor utilization
- Provide leadership for improving financial performance of the product line portfolio, including reviewing and challenging budgets/forecasts, performance and other metrics
- Monitor and update controls, processes, and procedures to ensure quality and reliability of financial information and reporting

Business Manager, U.S. Air Force Program, San Diego, CA 2018–2019

- Lead strategic and day-to-day business management in support of the \$1.2B USAF program.
 - All aspects of proposal development including strategic business shaping; development of Statements of Work (SOW), Basis of Estimates (BOE), and Bill of Materials (BOM); risk and opportunity management, pricing, contract development and compliance.
 - Coordinating all aspects program execution including start-up, execution, and performance / EVMS reporting, and risk management with program management, finance, scheduling, and functional stakeholders
 - Plan, analyze and report all aspects of program P&L performance including: revenue, profit, B&P, overhead, cash flow, and personnel utilization.
 - Provide leadership to a team of 10 business managers.

Program Manager, MQ-25 Proposal, San Diego, CA 2017–2018

- Key member of team that developed a proposal for the U.S. Navy MQ-25, a \$2.5B, 6 year program to develop and field (4) unmanned aerial refueling aircraft and supporting systems.
- Led the development and maturation of the Statement of Work in response to over 4000 specific technical and performance requirements.
- Developed responses for over 550 Evaluation Notices (ENs), 250 specifically associated with the SOW.
- Led the development of the MQ-25 startup plan with specific subordinate plans for: design reviews and drawings, risk, EVMS, subcontract management, property, digital collaboration, supply chain, staffing, communications, and configuration.

Program Manager, PM Process & Training Group, San Diego, CA 2015–2017

- Responsible for developing, implementing, and directing PM process and training infrastructure. Led team responsible for developing processes and tools in support of GA-ASI's Program Management Office (PMO).
- Successfully led GA-ASI PMO's CMMI and AS9100 appraisals, achieving CMMI Level 5 and organizational recertification respectively.

LEIDOS CORPORATION (formerly SAIC), Reston, VA 2013–2015

Provider of applied technologies to the DOD, FBI, and U.S. intelligence agencies in support of the war on terrorism and cybercrime, generating FY14 revenues in excess of \$4B.

Regional /Operation Project Control Manager, San Diego, CA 2013–2015

- Responsible for developing, implementing, and directing project controls infrastructure, processes and tools in support of the Sector Western Region. Perform a full range of managerial duties for a project controls staff consisting of 22 senior and mid-level project control analysts.
- Closely monitored and coordinated program execution and project control support immediately following separation from SAIC. Implemented several major revisions to business processes and tools in support of the separation while ensuring minimal impact to program performance.
- Part of the management team that designed and implemented a tiered project control delivery model, achieving 10-15% reduction in program support costs.

SCIENCE APPLICATIONS INTERNATIONAL CORPORATION (SAIC), Mclean, VA 1995 – 2013

Global provider of leading-edge technology and mission critical solutions in the aviation command, control, communications, computers, intelligence, surveillance, and reconnaissance (C4ISR) business areas, generating FY13 revenues in excess of \$12.5B.

Vice President/ Business Unit Project Control Director, San Diego, CA 2008 – 2013

- Responsible for developing, implementing, and directing project controls infrastructure, processes and tools in support of the Business Unit. Performed a full range of managerial duties for a project controls staff.
- Part of management team which achieved a five year CAGR of 13%, growing annual revenue to \$1.2B by executing business strategy, increasing proposal win rates, and delivering strong program performance.

Senior Project Control Manager, San Diego, CA 2006 – 2008

- Member of team responsible for configuring and implementing Deltek Costpoint/Hyperion systems and accompanying business process improvements. Project exceeded primary objectives.
- Dramatically improved program management and line operations through increased automation of financial

transactions and improved business processes.

- Operations Project Control Manager / Sr. Project Control Analyst**, San Diego, CA 1995 – 2006
- Responsible for developing, implementing, and directing project controls infrastructure, processes and tools in support of the Business Unit. Performed a full range of managerial duties for a project controls staff
 - Comprehensive performance of all project control functions on contracts of varying type, size and complexity.

US NAVY-USS Salt Lake City (SSN-716)

Final Role/Rank: Nuclear Propulsion Division Manager, E-6, San Diego, CA, 1980 – 1989

Education and Professional Development

Point Loma Nazarene University, San Diego, CA

Master of Business Administration, GPA 4.0

Point Loma Nazarene University, San Diego, CA

B.A., Business Administration, GPA 3.95,

US Navy Nuclear Power and Reactor Prototype Training, Orlando, FL & Saratoga Springs, NY

Professional Development

- Project Management Professional (PMP) Certification
 - CompTIA Security+ Certification
 - San Diego State University Government Contract Management Certificate
 - Advanced Earned Value Management Systems
 - CMMI® and ISO-9000 systems and business processes
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