

DANIEL BOTHE, DBA

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EDUCATION

ANDERSON UNIVERSITY ~ Anderson, Indiana

August 2021

Doctor of Business Administration, Finance

- Dissertation: *An Examination of the Relationship Between Corporate Social Responsibility Reporting and Corporate Social Performance of S&P 500 Firms*
- GPA 4.0

UNIVERSITY OF SOUTHERN CALIFORNIA ~ Los Angeles, California

May 1993

Master of Business Administration

- GPA 3.77
- Academic Fellowship, 1991 – 1993
- Beta Gamma Sigma Honorary Society
- First Place, Operations Management Case Competition, 1992
- President, USC Chapter of the American Finance Association, 1992 – 1993

SAN DIEGO STATE UNIVERSITY ~ San Diego, California

May 1988

Bachelor of Science, Accounting

- Cumulative GPA: 3.54, Accounting GPA: 4.0
- Graduated Cum Laude and with Distinction in Accounting
- Officer, Beta Alpha Psi Honorary Accounting Society, 1987 – 1988

PROFESSIONAL LICENSES/EXAMINATIONS

- Certified Public Accountant (Inactive), State of California
- Series 7 (General Securities Representative) Examination Passed
- Series 63 (Uniform Securities Agent State Law) Examination Passed

PROFESSIONAL MEMBERSHIPS, OFFICES HELD & AWARDS

- San Diego's Top Influentials – Education, 2015
- Accreditation Council for Business Schools and Programs (ACBSP) – Certified Evaluator
- USC Marshall Alumni Association, San Diego Chapter – Board of Directors, 2004 - 2005
- Los Angeles County Economic Development Corporation – Board of Directors, 2001

ACADEMIC ADMINISTRATIVE EXPERIENCE

POINT LOMA NAZARENE UNIVERSITY ~ San Diego, California

July 2014 - Present

Dean, Fermanian School of Business

Key accomplishments include:

- Spearheaded the development and implementation of new FSB mission, vision, and values, and strategic and operating plans;
- Lead the FSB in reaffirmation of ACBSP accreditation with no notes or conditions and obtained recognition by the ACBSP Board of Commissioners as an overall “best practice” self-study;
- Implemented various changes to the FSB culture, curriculum, and co-curricular activities resulting in very high levels of faculty and student satisfaction;
- Expanded the FSB from 500 students to 900 students through a combination of internal growth, and the addition and integration of multiple new programs;
- Collaborated with multiple PLNU departments in the design and implementation of new majors and minors;
- Instituted new FSB faculty development processes, resulting in increased average FSB full-time and adjunct faculty course evaluation scores, and increased levels of FSB scholarship activities;
- Directed the development and implementation of new FSB program learning outcomes for all business and leadership programs and revised course learning outcomes for over 70 courses;
- Pioneered new FSB assessment processes and procedures, resulting in the identification of various areas for improvement across all FSB undergraduate and graduate programs and courses; and
- Secured donations for an FSB building expansion and related improvements.

ACADEMIC TEACHING EXPERIENCE

POINT LOMA NAZARENE UNIVERSITY ~ San Diego, California

August 2005 - Present

Associate Professor of Finance, August 2009 - Present

Adjunct Faculty, August 2005 - December 2007

Undergraduate courses taught:

- Financial Statement Analysis and Valuation
- Intermediate Finance
- Business Finance
- Investments
- Principles of Financial Accounting
- Principles of Managerial Accounting

Graduate courses taught:

- Financial Management

IDEA Teaching Evaluation Results - “Higher” Category for over 95 percent of all courses taught; Excellence in Teaching Award.

ACADEMIC TEACHING EXPERIENCE, CONT.

PALOMAR COLLEGE ~ San Marcos, California

January 2007 - December 2007

Adjunct Faculty – Business Education Department

Undergraduate courses taught: Introduction to Business

UNIVERSITY OF SOUTHERN CALIFORNIA ~ Los Angeles, California

September 1991 - May 1993

Teaching Assistant in Business Law, September 1992 – May 1993

Research Assistant in Accounting, September 1991 – May 1992

ACADEMIC SERVICE

POINT LOMA NAZARENE UNIVERSITY ~ San Diego, California

August 2009 - Present

Committees and Related:

- Member, Provost Council, 2014 – Present
- Member, Academic Council, 2014 – Present
- Member, Academic Reorganization Working Group, 2023 – Present
- Chair, FSB Dean's Board of Advisors, 2015 – Present
- Member, Investment Oversight Committee, 2011 – Present
- Chair, FSB Strategic Planning Committee, 2018 – Present
- Chair, FSB Assessment Committee, 2014 – Present
- Member, FSB Undergraduate Curriculum Committee, 2013 – Present
- Member, FSB Graduate Curriculum Committee, 2011 – Present
- Chair, FSB Scholarships, 2010 – Present
- Chair, FSB Management Faculty Search Committee, 2016 – Present
- Chair, FSB Capital Task Force, 2022
- Member, PLNU Strategic Futures Core Planning Task Force, 2020 – 2022
- Member, FSB Leadership Curriculum Committee, September 2021 – 2022
- Chair, FSB Leadership Faculty Search Committee, 2021 – 2022
- Chair, FSB Economics Faculty Search Committee, 2021 – 2022
- Chair, ACBSP 2020 Reaffirmation Committee, 2019 – 2020
- Chair, FSB Marketing Faculty Search Committee, 2016 – 2020
- Chair, FSB Finance Faculty Search Committee, 2016 – 2020
- Chair, FSB Accounting Faculty Search Committee, 2019
- Member, Strategic Enrollment Planning Committee, 2016 – 2019
- Member, FSB Experiential Learning Task Force, 2018 – 2019
- Member, FSB Innovation Initiatives Task Force, 2017 – 2018
- Member, FSB Global Initiatives Task Force, 2017 – 2018
- Co-Chair, CBFA 2017 Conference Committee, 2017
- Member, WASC Steering Committee, 2015 – 2017
- Member, ASB VP of Finance Selection Committee, 2012 – 2014, 2016
- Co-Chair, ACBSP Region 7 2016 Conference Committee, 2016
- Member, FSB Associate Dean of Graduate Studies Search Committee, 2013

ACADEMIC SERVICE, CONT.

Committees and Related, cont.:

- Member, Structural Governance Committee, 2011 – 2012
- Member, FSB Dean's Advisory Committee, 2010 – 2011
- Member, FSB Strategic Plan: Core Planning Team, 2011
- Member, FSB 2010 ACBSP Reaffirmation Committee, 2010

Faculty Advisor:

- Finance and Investment Society, 2012 – Present
- FSB MBA Field Experience, 2015 – 2020
- Annual CFA Institute Research Challenge – PLNU Team, 2011 – 2016
- Students in Free Enterprise (SIFE), 2009 –2012

Other:

- Provided contacts to students resulting in employment, 2010 – Present
- PLNU First Year Experience (FYE) Small Group Leader, 2013
- PLNU Student Finance Forum Panel Participant, 2012

ACADEMIC PRESENTATIONS & PROCEEDINGS

Bothe, D. (2022, November). *The Role of the Dean in Faculty Development: One Size Does Not Fit All*. Panelist at the ACBSP Deans Symposium, Las Vegas, Nevada.

Bothe, D. & Marshall, F. (2022, October). *Innovative Degree Pathways through Collaborative Alliances*. Presentation at the ACBSP Region 7 Conference, Boise, Idaho.

Bothe, D. & McIlwaine, J. (2020, October). *Incorporating External Stakeholder Feedback for Continuous Improvement*. Presentation at the ACBSP Region 7 Conference, Virtual.

Bothe, D., Hogelucht, K., Marshall, L. & McIlwaine, J. (2020, June). *Achieving Reaffirmation of Accreditation: Identified as a Best Practice Self-Study, Point Loma Nazarene will Explain their Systematic Processes*. Presentation at the ACBSP 2020 National Conference, Virtual.

Bothe, D., Hogelucht, K., Marshall, L. & McIlwaine, J. (2020, April). *Course Learning Outcome Revision and Mapping*. ACBSP Webinar Presentation, Virtual.

Bothe, D., Hogelucht, K., Marshall, L. & McIlwaine, J. (2019, October). *Course Learning Outcome Revision and Mapping*. Presentation at the ACBSP Region 7 Conference, Riverside, California.

Bothe, D., Cassoni, R. & Taccone, A. (2018, November). *Innovative Baccalaureate Degree Pathways for Community College Graduates*. Presentation at the CCLC 2018 Annual Convention, Rancho Mirage, California.

Bothe, D. & McIlwaine, J. (2017, October). *Embedding Brand Identity into an MBA Program*. Presentation and Conference Proceedings at the CBFA 2017 Annual Conference, San Diego, California.

PROFESSIONAL EXPERIENCE

PALOMA ADVISORS ~ San Diego, California

March 2004 - July 2008, January 2009 - August 2009

Principal

Paloma Advisors was a management consulting firm that provided strategic, financial, operational, and transactional advisory services, as well as CFO services, to a variety of clients, including: small and mid-sized privately held businesses, private equity funds, real estate companies, and high-net-worth families.

Successfully completed client engagements include:

- Performed an assessment and redesign of several clients' major processes and procedures, including the budgeting, accounting, reporting, and asset management functions;
- Provided transaction support to various clients, including investment sourcing and financial analysis;
- Developed business plans for start-up companies and successfully worked with senior management to implement related business strategies and procedures; and
- Designed and implemented various sophisticated financial modeling tools associated with numerous clients' investment, development, debt/equity, and budget/forecast processes.

SILVER PORTAL CAPITAL ~ San Diego, California

August 2008 - January 2009

Director and Chief Financial Officer – SPC Capital Management

Silver Portal Capital is an investment banking firm that provides advisory services to a wide range of clients in the commercial real estate industry. In addition, the firm pursued raising equity capital for its own principal businesses, including a real estate investment fund (SPC Residential Housing Fund).

Responsibilities included both serving as the Chief Financial Officer of SPC Capital Management (asset manager of the fund), and providing advisory services to clients.

Accomplishments include:

- Performed an assessment and design of the fund's major processes and procedures, including the accounting, reporting, operating and budgeting functions;
- Worked with other members of senior management to structure and negotiate the institutional and high-net-worth equity capital transactions for the fund; and
- Provided strategic and transactional advisory services to an industrial land developer seeking a strategic capital partner to provide equity through either a merger or sale of assets.

PROFESSIONAL EXPERIENCE, CONT.

SVP INVESTMENTS/DOLGEN VENTURES ~ San Diego, California

January 2002 - March 2004

Executive Vice President, Chief Financial Officer and Chief Investment Officer

SVP Investments/Dolgen Ventures is a private equity firm focused on the investment, development, and management of real estate assets.

Responsibilities included capital markets strategy and transactions, lender and investor relations, real estate acquisitions and dispositions, asset management, lease negotiations, budgeting, accounting and taxation. Accomplishments include:

- Implemented new budgeting, forecasting, accounting and reporting procedures to improve existing processes and ensure company goals were met;
- Refinanced hotel asset debt at favorable terms despite the significant downturn in the hotel sector after 9/11/2001; and
- Underwrote over 100 real estate acquisitions and negotiated / closed over \$45 million of transactions.

ARDEN REALTY ~ Los Angeles, California

December 1996 - December 2001

Senior Vice President and Chief Financial Officer – Capital Markets

Arden Realty, Inc. (NYSE: ARI) was a publicly traded real estate organization with expertise in management, leasing, acquisition, and development. With approximately 19 million square feet of office property, Arden was the largest owner of commercial real estate in Southern California with a total market capitalization of over \$3.0 billion.

Responsibilities included capital market strategy and transactions, investor relations, management of a \$3.0 billion balance sheet, lender and rating agency relations, acquisitions and dispositions, budgeting/forecasting, accounting and taxation.

Accomplishments include:

- Managed the issuance of over \$1.1 billion of equity transactions;
- Closed over \$1.5 billion of debt transactions, including \$900 million of secured debt, \$350 million of rated unsecured notes, and \$350 million of unsecured lines of credit;
- Obtained investment grade corporate debt ratings from both S&P and Moody's;
- Developed operational budgeting and forecasting processes and procedures, and worked together with operations management to regularly monitor company performance;
- Performed due-diligence on over \$800 million of real estate transactions; and
- Evaluated and underwrote the investment in various business opportunities, including the closing of AEW/LBA for approximately \$500 million.

PROFESSIONAL EXPERIENCE, CONT.

ERNST & YOUNG ~ Los Angeles, California

June 1993 - December 1996

Manager – Management Consulting

Accomplishments include:

- Managed multiple engagements involving the market, financial, and strategic analysis of various real estate properties and companies located throughout the United States;
- Provided financial and strategic consulting to Arden Realty, Inc. throughout the year prior to and including its initial public offering;
- Valued and determined the disposition strategy for over \$500 million in residential mortgage backed securities pools held by the Resolution Trust Corporation (RTC);
- Provided bankruptcy and litigation support services for owners and lenders of real estate ranging from \$5 million to over \$100 million in size; and
- Managed multiple teams responsible for marketing firm services to potential and existing firm clients.

KPMG ~ San Diego, California

September 1988 - August 1991

Senior Auditor

Accomplishments include:

- Planned and supervised the financial statement audits of public, private and government entities ranging in size from \$5 million to over \$1 billion in assets, including: Jack-in-the-Box, ConAm Properties, and the San Diego Unified School District;
- Specialized in the audit of various industries, including: real estate, quick service restaurants, non-profit organizations, and service companies; and
- Prepared individual, corporate, and partnership tax returns.

PROFESSIONAL PRESENTATIONS

Bothe, D. (2001, June). *Real Estate Investment Trust Accounting Issues*. Presentation at the Deloitte & Touche Quarterly Real Estate CFO Breakfast Series, Los Angeles, California.

Bothe, D. (2001, March). *Dot-Com's and their Impact on the Office Market*. Presentation to the Lambda Alpha International Honorary Land Economics Society, Los Angeles, California.

Bothe, D. (2001, March). *Arden Realty, Inc. (NYSE: ARI)*. Company Presentation at the Solomon Smith Barney REIT Investor Conference.

PROFESSIONAL PRESENTATIONS, CONT.

Bothe, D. (1999, 2000 & 2001). *Arden Realty, Inc. (NYSE: ARI)*. Company Presentation at the National Association of Real Estate Investment Trusts (NAREIT) Investor Conference.

Bothe, D. (2000, March). *Real Estate Investment Trusts and the Changing Real Estate Industry*. Presentation to the Institute of Real Estate Management (IREM) Orange County Chapter, Irvine, California.

Bothe, D. (2000, January). *Underwriting Uncertainty in the Dot-Com World*. Panelist at the Urban Land Institute/USC Lusk Center for Real Estate 2000 Real Estate Trends Conference, Los Angeles, California.

Bothe, D. (1999). *Real Estate Investment Trusts*. Panelist at the Commercial Real Estate Women (CREW) Luncheon Meeting, Los Angeles, California.

Bothe, D. (1999). *Real Estate Investment Trusts and the Changing Real Estate Industry*. Presentation to the Building Owners Management Association (BOMA), Los Angeles, California.