

# DANIEL BOTHE, DBA

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## EDUCATION

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### ANDERSON UNIVERSITY ~ Anderson, Indiana

**August 2021**

Doctor of Business Administration, Finance

- Dissertation: *An Examination of the Relationship Between Corporate Social Responsibility Reporting and Corporate Social Performance of S&P 500 Firms*
- GPA 4.0

### UNIVERSITY OF SOUTHERN CALIFORNIA ~ Los Angeles, California

**May 1993**

Master of Business Administration

- GPA 3.77
- Academic Fellowship, 1991 – 1993
- Beta Gamma Sigma Honorary Society
- First Place, Operations Management Case Competition, 1992
- President, USC Chapter of the American Finance Association, 1992 – 1993

### SAN DIEGO STATE UNIVERSITY ~ San Diego, California

**May 1988**

Bachelor of Science, Accounting

- Cumulative GPA: 3.54, Accounting GPA: 4.0
- Graduated Cum Laude and with Distinction in Accounting
- Officer, Beta Alpha Psi Honorary Accounting Society, 1987 – 1988

## PROFESSIONAL LICENSES/EXAMINATIONS/CERTIFICATIONS

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- Certified Public Accountant (Inactive), State of California
- Series 7 (General Securities Representative) Examination Passed
- Series 63 (Uniform Securities Agent State Law) Examination Passed
- Accreditation Council for Business Schools and Programs (ACBSP) – Certified Evaluator

## KEY AWARDS & BOARD/LEADERSHIP POSITIONS

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- San Diego's Top Influentials – Education, 2015
- Accreditation Council for Business Schools and Programs (ACBSP) Region 7 – Leadership Team, 2022 - Present
- New Vision Holding Company – Board of Directors, 2022 - Present
- USC Marshall Alumni Association, San Diego Chapter – Board of Directors, 2004 - 2005
- Los Angeles County Economic Development Corporation – Board of Directors, 2001

## ACADEMIC TEACHING EXPERIENCE

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**POINT LOMA NAZARENE UNIVERSITY** ~ San Diego, California

**August 2005 – Present**

*Associate Professor of Finance*, August 2009 - Present

*Adjunct Professor of Business*, August 2005 - December 2007

Responsibilities include teaching finance courses across traditional and non-traditional undergraduate and graduate business programs, in both face-to-face and online modalities. Achieved a “Higher” rating on the IDEA teaching evaluation tool for over 95 percent of all courses taught. Recipient of the PLNU Excellence in Teaching Award.

Undergraduate courses taught:

- Financial Statement Analysis and Valuation
- Intermediate Finance
- Business Finance
- Investments
- Principles of Financial Accounting
- Principles of Managerial Accounting

Graduate courses taught:

- Financial Management

## ACADEMIC ADMINISTRATIVE EXPERIENCE

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**POINT LOMA NAZARENE UNIVERSITY** ~ San Diego, California

**July 2014 – July 2023**

*Dean, Fermanian School of Business*

Key accomplishments included:

- Spearheaded the development and implementation of new FSB mission, vision, and values, and strategic and operating plans;
- Expanded the FSB from 500 students to 900 students through a combination of internal growth, and the addition and integration of multiple new programs;
- Secured donations for an FSB building expansion and other improvements;
- Implemented various changes to the FSB culture, curriculum, and co-curricular activities resulting in very high levels of faculty and student satisfaction;
- Lead the FSB in reaffirmation of ACBSP accreditation with no notes or conditions and obtained recognition by the ACBSP Board of Commissioners as an overall “best practice” self-study;
- Instituted new FSB faculty development processes, resulting in increased average FSB full-time and adjunct faculty course evaluation scores, and increased levels of FSB scholarship activities;
- Collaborated with multiple PLNU departments in the design and implementation of new majors and minors;
- Directed the development and implementation of new FSB program learning outcomes for all business and leadership programs and revised course learning outcomes for over 70 courses; and
- Pioneered new FSB assessment processes and procedures, resulting in the identification of various areas for improvement across all FSB undergraduate and graduate programs and courses.

## ACADEMIC SERVICE

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### POINT LOMA NAZARENE UNIVERSITY ~ San Diego, California August 2009 - Present

#### Committees and Related:

- Member, PLNU Academic Reorganization Working Group, 2023 – Present
- Member, PLNU Investment Oversight Committee, 2011 – Present
- Chair, FSB Assessment Committee, 2014 – Present
- Member, FSB Undergraduate Curriculum Committee, 2013 – Present
- Member, Provost Council, 2014 – 2023
- Member, Academic Council, 2014 – 2023
- Chair, FSB Dean's Board of Advisors, 2015 – 2023
- Chair, FSB Strategic Planning Committee, 2018 – 2023
- Member, FSB Graduate Curriculum Committee, 2011 – 2023
- Member, FSB Dean Search Committee, 2022 – 2023
- Chair, FSB Scholarships, 2010 – 2023
- Chair, FSB Capital Task Force, 2022 – 2023
- Chair, FSB Management Faculty Search Committee, 2016 – 2022
- Member, PLNU Strategic Futures Core Planning Task Force, 2020 – 2022
- Member, FSB Leadership Curriculum Committee, September 2021 – 2022
- Chair, FSB Leadership Faculty Search Committee, 2021 – 2022
- Chair, FSB Economics Faculty Search Committee, 2021 – 2022
- Chair, ACBSP 2020 Reaffirmation Committee, 2019 – 2020
- Chair, FSB Marketing Faculty Search Committee, 2016 – 2020
- Chair, FSB Finance Faculty Search Committee, 2016 – 2020
- Chair, FSB Accounting Faculty Search Committee, 2019
- Member, PLNU Strategic Enrollment Planning Committee, 2016 – 2019
- Member, FSB Experiential Learning Task Force, 2018 – 2019
- Member, FSB Innovation Initiatives Task Force, 2017 – 2018
- Member, FSB Global Initiatives Task Force, 2017 – 2018
- Co-Chair, CBFA 2017 Conference Committee, 2017
- Member, WASC Steering Committee, 2015 – 2017
- Member, ASB VP of Finance Selection Committee, 2012 – 2014, 2016
- Co-Chair, ACBSP Region 7 2016 Conference Committee, 2016
- Member, FSB Associate Dean of Graduate Studies Search Committee, 2013
- Member, Structural Governance Committee, 2011 – 2012
- Member, FSB Dean's Advisory Committee, 2010 – 2011
- Member, FSB Strategic Plan: Core Planning Team, 2011
- Member, FSB 2010 ACBSP Reaffirmation Committee, 2010

## ACADEMIC SERVICE, CONT.

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### Faculty Advisor:

- Finance and Investment Society, 2012 – Present
- FSB MBA Field Experience, 2015 – 2020, 2023
- Annual CFA Institute Research Challenge – PLNU Team, 2011 – 2016
- Students in Free Enterprise (SIFE), 2009 –2012

### Other:

- Provided contacts to students resulting in employment, 2010 – Present
- PLNU First Year Experience (FYE) Small Group Leader, 2013
- PLNU Student Finance Forum Panel Participant, 2012

## ACADEMIC PRESENTATIONS & PROCEEDINGS

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Bothe, D. (2022, November). *The Role of the Dean in Faculty Development: One Size Does Not Fit All*. Panelist at the ACBSP Deans Symposium, Las Vegas, Nevada.

Bothe, D. & Marshall, F. (2022, October). *Innovative Degree Pathways through Collaborative Alliances*. Presentation at the ACBSP Region 7 Conference, Boise, Idaho.

Bothe, D. & McIlwaine, J. (2020, October). *Incorporating External Stakeholder Feedback for Continuous Improvement*. Presentation at the ACBSP Region 7 Conference, Virtual.

Bothe, D., Hogelucht, K., Marshall, L. & McIlwaine, J. (2020, June). *Achieving Reaffirmation of Accreditation: Identified as a Best Practice Self-Study, Point Loma Nazarene will Explain their Systematic Processes*. Presentation at the ACBSP 2020 National Conference, Virtual.

Bothe, D., Hogelucht, K., Marshall, L. & McIlwaine, J. (2020, April). *Course Learning Outcome Revision and Mapping*. ACBSP Webinar Presentation, Virtual.

Bothe, D., Hogelucht, K., Marshall, L. & McIlwaine, J. (2019, October). *Course Learning Outcome Revision and Mapping*. Presentation at the ACBSP Region 7 Conference, Riverside, California.

Bothe, D., Cassoni, R. & Taccone, A. (2018, November). *Innovative Baccalaureate Degree Pathways for Community College Graduates*. Presentation at the CCLC 2018 Annual Convention, Rancho Mirage, California.

Bothe, D. & McIlwaine, J. (2017, October). *Embedding Brand Identity into an MBA Program*. Presentation and Conference Proceedings at the CBFA 2017 Annual Conference, San Diego, California.

## PROFESSIONAL EXPERIENCE

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### **PALOMA ADVISORS** ~ San Diego, California

**March 2004 - July 2008, January 2009 - August 2009**

*Principal*

Paloma Advisors was a management consulting firm that provided strategic, financial, operational, and transactional advisory services, as well as CFO services, to a variety of clients, including: small and mid-sized privately held businesses, private equity funds, real estate companies, and high-net-worth families.

Successfully completed client engagements include:

- Performed an assessment and redesign of several clients' major processes and procedures, including the budgeting, accounting, reporting, and asset management functions;
- Provided transaction support to various clients, including investment sourcing and financial analysis;
- Developed business plans for start-up companies and successfully worked with senior management to implement related business strategies and procedures; and
- Designed and implemented various sophisticated financial modeling tools associated with numerous clients' investment, development, debt/equity, and budget/forecast processes.

### **SILVER PORTAL CAPITAL** ~ San Diego, California

**August 2008 - January 2009**

*Director and Chief Financial Officer – SPC Capital Management*

Silver Portal Capital is an investment banking firm that provides advisory services to a wide range of clients in the commercial real estate industry. In addition, the firm pursued raising equity capital for its own principal businesses, including a real estate investment fund (SPC Residential Housing Fund).

Responsibilities included both serving as the Chief Financial Officer of SPC Capital Management (asset manager of the fund) and providing advisory services to clients.

Accomplishments include:

- Performed an assessment and design of the fund's major processes and procedures, including the accounting, reporting, operating and budgeting functions;
- Worked with other members of senior management to structure and negotiate the institutional and high-net-worth equity capital transactions for the fund; and
- Provided strategic and transactional advisory services to an industrial land developer seeking a strategic capital partner to provide equity through either a merger or sale of assets.

## PROFESSIONAL EXPERIENCE, CONT.

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### **SVP INVESTMENTS/DOLGEN VENTURES ~ San Diego, California**

**January 2002 - March 2004**

*Executive Vice President, Chief Financial Officer and Chief Investment Officer*

SVP Investments/Dolgen Ventures is a private equity firm focused on the investment, development, and management of real estate assets.

Responsibilities included capital markets strategy and transactions, lender and investor relations, real estate acquisitions and dispositions, asset management, lease negotiations, budgeting, accounting and taxation. Accomplishments include:

- Implemented new budgeting, forecasting, accounting and reporting procedures to improve existing processes and ensure company goals were met;
- Refinanced hotel asset debt at favorable terms despite the significant downturn in the hotel sector after 9/11/2001; and
- Underwrote over 100 real estate acquisitions and negotiated / closed over \$45 million of transactions.

### **ARDEN REALTY ~ Los Angeles, California**

**December 1996 - December 2001**

*Senior Vice President and Chief Financial Officer – Capital Markets*

Arden Realty, Inc. (NYSE: ARI) was a publicly traded real estate organization with expertise in management, leasing, acquisition, and development. With approximately 19 million square feet of office property, Arden was the largest owner of commercial real estate in Southern California with a total market capitalization of over \$3.0 billion.

Responsibilities included capital market strategy and transactions, investor relations, management of a \$3.0 billion balance sheet, lender and rating agency relations, acquisitions and dispositions, budgeting/forecasting, accounting and taxation.

Accomplishments include:

- Managed the issuance of over \$1.1 billion of equity transactions;
- Closed over \$1.5 billion of debt transactions, including \$900 million of secured debt, \$350 million of rated unsecured notes, and \$350 million of unsecured lines of credit;
- Obtained investment grade corporate debt ratings from both S&P and Moody's;
- Developed operational budgeting and forecasting processes and procedures, and worked together with operations management to regularly monitor company performance;
- Performed due-diligence on over \$800 million of real estate transactions; and
- Evaluated and underwrote the investment in various business opportunities, including the closing of AEW/LBA for approximately \$500 million.

## PROFESSIONAL EXPERIENCE, CONT.

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**ERNST & YOUNG** ~ Los Angeles, California

**June 1993 - December 1996**

*Manager – Management Consulting*

Accomplishments include:

- Managed multiple engagements involving the market, financial, and strategic analysis of various real estate properties and companies located throughout the United States;
- Provided financial and strategic consulting to Arden Realty, Inc. throughout the year prior to and including its initial public offering;
- Valued and determined the disposition strategy for over \$500 million in residential mortgage backed securities pools held by the Resolution Trust Corporation (RTC);
- Provided bankruptcy and litigation support services for owners and lenders of real estate ranging from \$5 million to over \$100 million in size; and
- Managed multiple teams responsible for marketing firm services to potential and existing firm clients.

**KPMG** ~ San Diego, California

**September 1988 - August 1991**

*Senior Auditor*

Accomplishments include:

- Planned and supervised the financial statement audits of public, private and government entities ranging in size from \$5 million to over \$1 billion in assets, including: Jack-in-the-Box, ConAm Properties, and the San Diego Unified School District;
- Specialized in the audit of various industries, including: real estate, quick service restaurants, non-profit organizations, and service companies; and
- Prepared individual, corporate, and partnership tax returns.

## PROFESSIONAL PRESENTATIONS

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Bothe, D. (2001, June). *Real Estate Investment Trust Accounting Issues*. Presentation at the Deloitte & Touche Quarterly Real Estate CFO Breakfast Series, Los Angeles, California.

Bothe, D. (2001, March). *Dot-Com's and their Impact on the Office Market*. Presentation to the Lambda Alpha International Honorary Land Economics Society, Los Angeles, California.

Bothe, D. (2001, March). *Arden Realty, Inc. (NYSE: ARI)*. Company Presentation at the Solomon Smith Barney REIT Investor Conference.

## PROFESSIONAL PRESENTATIONS, CONT.

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Bothe, D. (1999, 2000 & 2001). *Arden Realty, Inc. (NYSE: ARI)*. Company Presentation at the National Association of Real Estate Investment Trusts (NAREIT) Investor Conference.

Bothe, D. (2000, March). *Real Estate Investment Trusts and the Changing Real Estate Industry*. Presentation to the Institute of Real Estate Management (IREM) Orange County Chapter, Irvine, California.

Bothe, D. (2000, January). *Underwriting Uncertainty in the Dot-Com World*. Panelist at the Urban Land Institute/USC Lusk Center for Real Estate 2000 Real Estate Trends Conference, Los Angeles, California.

Bothe, D. (1999). *Real Estate Investment Trusts*. Panelist at the Commercial Real Estate Women (CREW) Luncheon Meeting, Los Angeles, California.

Bothe, D. (1999). *Real Estate Investment Trusts and the Changing Real Estate Industry*. Presentation to the Building Owners Management Association (BOMA), Los Angeles, California.